



TF PIPES LIMITED

Living upto the Best Name in Quality PVC Pipes

A subsidiary of Telecom Foundation

Ref: TFP/(3A-10)/2003

Saturday, September 13, 2003

Subject:-

Exclusive Distribution Agreement for Sale of Pipes

1. M/s TF PIPES, Plot No. 159-163, St No. 02, I-9/2, Islamabad, hereby appoint Hajvairy Group, Hajvairy Mansion, 3rd Floor, 22-B, West Blue Area, P.O Box No 1920, Islamabad, Pakistan, as an exclusive distributor of all its products (" the Products") with in all of Afghanistan ("the Territory").
2. Hajvairy Group is responsible for the sale, marketing and promotion of the Products in the Territory.
3. All inquires from the above mentioned Territory shall be directed to Hajvairy Group for the purpose of sale. This agreement permit Hajvairy Group to set up and supply dealers within the Territory.
4. TF PIPES will show Hajvairy Group on TF website (telecomfoundation.com) as an exclusive distributor in Afghanistan for the Products. This will benefit Hajvairy Group when a customer uses HAJVAIRY GROUP's website to locate a distributor.
5. Hajvairy Group agrees to all the terms and conditions of sale set out by TF PIPES
6. During the validity of this Agreement Hajvairy Group shall not represent any other equipment competing with Products.
7. TF PIPES shall inform Hajvairy Group about the Products' technical detail as well as their prices and other terms of sale and after-sale.
8. TF PIPES shall sell the Products at its net prices for Hajvairy Group. Hajvairy Group shall add its own marketing, sales and transportation costs to the prices before offering the Products to its customers.
9. Net Prices will be Ex. TF works at Islamabad and does not include freight charges.
10. Delivery of Pipes against 100% cash payment or against Local L.C
11. There will be no financial implication whatsoever and all expenditures on Exhibition, Traveling, Marketing etc. shall be borne by M/s. Hajvery Group.
12. TF Pipes are at liberty to sell the pipes to small customers such as ICRC, KOSAR Engg. etc. This has been agreed by M/s Hajvery group during previous meeting held with them.
13. The Term of this agreement shall expire on August 31, 2004. The Agreement shall thereafter be separately renewed for subsequent term of one year each if the both Parties have been satisfied with the outcome of this Agreement.





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Ref: TFP/(3A-158)/03

Sunday, September 13, 2003

Mr. Salik Ahmad
Chief Operations Officer
Hajvairy Group
Hajvairy Mansion, Blue Area,
Islamabad

Subject: **Exclusive Distribution Agreement for Sale of Pipes**

Dear Sir,

Enclosed herewith find the subject agreement dully signed by our Managing Director.
This may please be signed at your end and copy of the same be sent to the undersigned for
our record.

Thanks

MC Ghani 13/9/03
Muhammad Ghani
Manager (P&M)



14. in case of any dispute, two arbitrators will then appoint a third arbitrator with their mutual consent. Out of these arbitrators, majority will rule the decision.

We agree to the above terms of this agreement.

September 13, 2003

13/09/03
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TF PIPES
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HAJVAIRY GROUP
Salik Ahmad
Chief Operations Officer
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